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By WV Ethics Commission at 8:32 am, Sep 13, 2023

West Virginia Ethics Commission  
**Lobbyist Activity Report Form**  
2023-02

West Virginia Ethics Commission  
Attn: Lobbyist Registrar  
210 Brooks St., Ste. 300  
Charleston, WV 25301  
304-558-0664

No faxed copies

For office use only:

Postmark \_\_\_\_\_ Rec'd \_\_\_\_\_  
Days late \_\_\_\_\_ Fine \_\_\_\_\_

Late reporting fine - \$10 per business day past the due date (\$250 maximum)

**1. Name and contact information**

Name Philip A. Reale Phone 304-342-1891  
 Address 300 Summers St., Suite 980 Email preale@wvreale.com  
 City, State Zip Charleston, WV 25301

**2. Reporting period for which this activity report is being filed**

Check	Report	Period	Due Date				
x	2023-2	5/1/23-8/31/23	9/15/23				

**3. List all employers/organizations that you represent as a lobbyist** *Use additional reporting forms if necessary.*

1. See Attached 4. \_\_\_\_\_  
 2. \_\_\_\_\_ 5. \_\_\_\_\_  
 3. \_\_\_\_\_ 6. \_\_\_\_\_


**4. Lobbying activity summary - If there was no activity or expenditures, indicate "none."**

See Attached

**5. Expenditures**

If no expenditures, including campaign contributions, mark here:      

If you spent money on any public official, employee or member of his or her immediate family, list the amounts spent in each of the following categories per each employer you represent. Complete and attach Schedule A to this report.

Expenditure Categories	Employer 1	Employer 2	Employer 3	Employer 4	Employer 5	Employer 6	Total Expended
A. Meals and Beverages	\$	\$	\$	\$	\$	\$	\$
B. Lodging	\$	\$	\$	\$	\$	\$	\$
C. Advertising	\$	\$	\$	\$	\$	\$	\$
D. Travel	\$	\$	\$	\$	\$	\$	\$
E. Gifts	\$	\$	\$	\$	\$	\$	\$
F. Other Expenses	\$	\$	\$	\$	\$	\$	\$
G. Group Expenditures	\$	\$	\$	\$	\$	\$	\$ 492.65
H. Campaign Contributions	LIST AMOUNT IN "TOTAL EXPENDED" COLUMN. 						\$ 500.00
I. TOTAL of all expenditures	\$	\$	\$	\$	\$	\$	\$ 992.65

If you sponsored or contributed to any group event or shared expenses, list the total expended in category 5G immediately above. Complete and attach a Schedule B for each event.

Continued on page 2

West Virginia Ethics Commission  
Lobbyist Activity Report 2023-3

Phillip A. Reale  
Date: 9.15.2023

3. List all Employer(s)/Organization(s) you represent as a lobbyist.

1. Amazon.com Services, LLC
2. WV Beer Wholesalers Association
3. Charles Town HBPA, Inc.
4. Humana, Inc.
5. LAMAR Advertising Co.
6. PhRMA - Pharmaceutical Research & Mfg. Assn.
7. WV Speech Language Hearing Assn.
8. The Gas and Oil Association of WV, Inc.
9. Visa USA, Inc.
10. WV Interactive
11. Phillip A. Reale, PLLC
12. US Fireworks Safety Council
13. Unite Us
14. John Deere c/o Multi State
15. CNH c/o Multi State
16. Alzheimer's Association

4. Lobbying Activity – Communicated in person and in writing, forwarded informational material to legislators and public officials, attended/observed committee meetings regarding the following subjects: horse racing, issues concerning the oil and natural gas industry, education, Medicaid, pharmaceuticals, substance abuse, the judicial system, insurance, e-government solutions and services, taxation, beer production, purchasing, health delivery system, outdoor advertising, banking.

5. Total of all Expenditures from Schedule A and Schedule B:

Report all expenditures made by you and/or your employer on government officials and employees or members of their immediate families in furtherance of your lobbying activities. Do not report your compensation as a lobbyist or expenditures by you and/or your employer on your personal meal, lodging, travel or office support expenses.

	Empl 1	Empl 2	Empl 3	Empl 4	Empl 5	Empl 6	Empl 7	Empl 8	Empl 9	Empl 10	Empl 11	Empl 12	Empl 13	Empl 14	Empl 15	Empl 16	Total Expended
A. Meals and Beverages																	
B. Lodging																	
C. Advertising																	
D. Travel																	
E. Gifts																	
F. Other Expenses																	
G. Group Expenditures (\$ from Schedule B)											\$492.65						\$492.65
H. Campaign Contributions																	\$500.00
I. TOTAL of all expenditures											\$492.65						\$992.65

Name: Philip Reale Date: 9/8/2023

### Schedule B: Group Entertainment & Shared Expenses

(Attach to the Lobbyist Activity Report)

**Instructions:** Group Entertainment functions include only the functions that fall within the following groups. Report expenditures for a dinner party, reception or other similar function if you invited ALL members of any of these four specific groups. Individual names of attendees do not need to be listed for these four specific groups.

- 1. the Legislature
- 2. a standing or select committee of either house
- 3. either house of the Legislature
- 4. a joint committee of both houses

Use the worksheet below to figure the amount spent on legislators and other governmental officials and employees for each "event." Enter this amount on the Lobbyist Activity Report.

List each group event separately. **Make additional copies of this page if necessary.** Record total expenditures for each group event in Section B. You must then calculate and post on the Lobbyist Activity Report only the amount actually spent on public officials. If you share expenses with another reporting lobbyist, report only your portion of the expenses and list the names of other co-sponsors in Section C below.

#### Section A: Event Information

Lobbying expenses for entertainment of "OTHER" group events are reported in the "Meals & Beverages" category on the Lobbyist Activity Report Form. List the names of attendees on this form or attach additional information pages. If using this form, list the names in item 5 below, as well as other event information requested in items 1 through 4 and complete the Section B calculations.

1. Date of event: July 10, 2023 Location: Church & Union - 32B N Market Street, Charleston, SC 29401
2. Type of event (reception, dinner, etc.): West Virginia Celebration Dinner at Southern Legislative Conference
3. Event sponsor: See List in Section C (If you shared the sponsorship and expenses with others, you must also complete Section C below.)
4. Which of the following governmental groups were invited? All members of:
- |                                     |                                    |                          |   |
|-------------------------------------|------------------------------------|--------------------------|---|
| <input checked="" type="checkbox"/> | a. the Legislature                 | <input type="checkbox"/> | c. a standing or select committee of either house |
| <input type="checkbox"/>            | b. either house of the Legislature | <input type="checkbox"/> | d. a joint committee of both houses               |

OR

5.  OTHER: If the event was not in one of the four specific groups listed above, you must list the names of all public employees or public officials in attendance here or on an attachment to this form. List attendees here:  
All members of the WV Legislature were invited to attend.

#### Section B: Calculate Reportable Expenses

Some calculations must be performed manually.

1.  $\frac{29,460.65}{130} = \$226.62$   
 (total cost of event) ÷ (total attendance) (per capita cost)

2. Number of governmental officials or employees in attendance:  
 $50 \times 226.62 = \text{BOX 1 } \$11,331$   
 (governmental attendees) x (per capita cost)

If this was a true Group Entertainment event and you were the sponsor, report the amount above as Group Entertainment on the Lobbyist Activity Report in Section 5G. If you shared expenses with others, complete section C below, and report only your portion of the cost. Note: If you classified the expenditure described in section A as "OTHER," it is reported on the Lobbyist Activity Report Form as a Meals & Beverages expense (5A), not as a "Group Expenditure" (5G).

#### Section C: Shared Sponsorship Expenses

1. Were any other lobbyists co-sponsors of this event? YES (yes or no)
2. If yes, with how many others are sharing the cost? 23 List the names of all sponsors below:  
Mark Adkins, Randy Cheetham, Rachel Coffman, Scott Cosco, Mary Elisabeth Eckerson, Andy Feeney, Jeff Fritz, Carol Fulks, Frank Hartman, Daniel Hall, Richie Heath, Conrad Lucas, Melanie Pagliaro, Jason Pizatella, Mark Polen, Philip Reale, Megan Roskovensky, Juliet Terry, Matt Walker, Danielle Waltz, Chris Wiekie, Jared Wyrick, and Chad Robinson.
3. What is your share of Box 1 above? \$ \$492.65

Record that amount in Box 2 and on the Lobbyist Activity Report in Section 5G.

BOX 2  
\$492.65